

EXECUTIVE SECRETARIAT
ROUTING SLIP

TO:

		ACTION	INFO	DATE	INITIAL
1	DCI				
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13	D/OLL				
14	D/PAO				
15	D/PERS				
16	VC/NIC				
17	NIO/LA		X		
18	C/LA/DO		X		
19	D/ALA/DI		X		
20	D/OCR/DI		X		
21					
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SUSPENSE		Date _____			

Remarks

RR

Executive Secretary

6 Nov 85

Date

3637 (10-81)



United States Department of State

Washington, D.C. 20520

Executive Registry

65- 4403

November 5, 1985

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MEMORANDUM TO:

D	-	Mr. Whitehead
P	-	Mr. Armacost
E	-	Mr. Wallis
T	-	Mr. Schneider
M	-	Mr. Spiers
C	-	Mr. Derwinski
AF	-	Mr. Crocker
ARA	-	Mr. Abrams
CA	-	Ms. Clark
EAP	-	Mr. Wolfowitz
EB	-	Mr. McMinn
EUR	-	Ms. Ridgway
H	-	Mr. Ball
HA	-	Mr. Schifter
INM	-	Mr. Thomas
INR	-	Mr. Abramowitz
INR/B	-	Mr. Hirsch
IO	-	Mr. Newell
L	-	Mr. Sofaer
NEA	-	Mr. Murphy
OES	-	Mr. Negroponte
PA	-	Mr. Kalb
PM	-	Mr. Holmes
RP	-	Mr. Purcell
S/CPR	-	Mrs. Roosevelt
S/P	-	Mr. Rodman
AID	-	Mr. Meyer
CIA	-	
USIA	-	Mr. LaSalle

SUBJECT: Vice President's Participation in Miami
Conference on the Caribbean
November 20, 1985

COORDINATOR: Rob Warne, ARA/ECP 632-2079, Rm. 3234
Stuart Lippe, ARA/CAR 632-2621, Rm. 3248

S/S-S ACTION OFFICER: Ed Smith/Joann G. Alba 632-1522/632-1295,
Room 7241

This memorandum assigns responsibilities for the preparation of briefing materials for the Vice President, in connection with his trip regarding the Caribbean. NOTE: All papers are due by COB November 12, 1985.

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I. PAPERS

1. OVERVIEW Prepare on black heading briefing paper. Clear with S/P and P.
2. SCHEDULE
3. SPEECH

ARA should provide speech for luncheon on plain white bond paper. Clear with P and S/P.

4. TALKING POINTS FOR THE VICE PRESIDENT'S MEETINGS

Talking points should be prepared on black heading briefing paper for every meeting the Vice President will have with foreign officials. (Minimum clearance P and S/P.) See attached sample for format.

1. Trinidad - Prime Minister Chambers
2. Saint Vincent and the Grenadines - Prime Minister James Mitchell
3. Barbados - Prime Minister H. Bernard St. John

5. CONTINGENCY TALKING POINTS

Talking Points should be prepared for the following:

1. Jamaica - Prime Minister Seaga
2. Costa Rica - Monge
3. Venezuela - Lusinchi

6. BACKGROUND PAPER

Include background paper on the Caribbean Basin Initiative. Clear with P.

7. LIST OF LUNCHEON PARTICIPANTS (sample attached)
8. SCENARIO FOR LUNCHEON
9. BIOGRAPHIES


Nicholas Platt
Executive Secretary

Attachments:

1. Sample talking points
 2. Sample list of participants
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SAMPLECONFIDENTIALTALKING POINTS FOR THE VICE PRESIDENT'S MEETING WITHBRAZILIAN PRESIDENT-ELECT TANCREDO NEVESOBJECTIVES List objectives prior to talking pointsBrazil's Democratic Transition

- Congratulations on your sweeping victory on January 15. The electoral college certainly reflected the desire of the Brazilian public for a political change.
- Your election reinforces the hemisphere's movement toward democracy, a trend we firmly support.
- We have every confidence that you will complete Brazil's return to full representative government and will give it a strong institutional foundation.

Brazil's Economic Difficulties

- Brazil has had substantial success so far with its economic adjustment program. We trust you will continue to pursue adjustment policies.
- We know that your people still face real hardship, but they will benefit only if the adjustment process is completed.
- We have all had to adjust our economies to the changing global economy.

Trade Issues

- I am told that your trade surplus with the U.S. was almost six billion dollars in 1984. I am pleased we were able to contribute to the improvement of your trade account. The decline in oil prices and interest rates should also help.
- These figures show how much Brazil has benefited from international trade.

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SAMPLE

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- The U.S. is committed to resisting protectionist trade proposals. The public and the Congress have made it clear, however, that they will not support an open trading system if other countries restrict our exports of goods and services when we have a competitive advantage, such as in computers.
- We should approach our small number of trade and investment differences in a positive spirit.
- There is a need for greater trade liberalization. We trust Brazil will actively support a new multilateral effort to lower trade barriers, for both goods and services.

Commercial Contracts

- American companies are anxious to have an opportunity to compete for Brazilian government contracts.
- Such contracts often lead to permanent commercial and production relationships benefiting both countries.
- We have been disappointed that Sikorsky and Bell have not reached a final agreement on their proposals to sell some U.S.-made helicopters to the Brazilian armed forces. I understand the Sikorsky proposal included an offer to co-produce helicopters in Brazil.
- We hope one of the companies will soon be able to conclude an agreement.

Technology Transfer

- We would like to improve our relationship in the technology transfer area and facilitate bilateral trade in high technology.
- As Ambassador Asencio has suggested on several occasions recently, perhaps we should have more intensive discussions regarding our industrial/military relations.

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SAMPLE

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LIST OF PARTICIPANTS

United States

The Vice President

Assistant Secretary
Tony Motley

Ambassador Diego Asencio

Lowell Kilday, Deputy Assistant
Secretary for South America

James Ferrer, Jr.
Director, Office of Brazilian
Affairs (notetaker)

Alex Schiavo (interpreter)

Brazil

President-elect Tancredo Neves

Ambassador to the United States
Sergio Correa da Costa

Ambassador Paulo Flecha de Lima,
Undersecretary for Economic
Affairs

Ambassador Rubens Ricupero,
Assistant Secretary for Western
Hemisphere Affairs

Dr. Aecio Neves da Cunha,
Personal Secretary and
grandnephew of Mr. Neves

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